

Mazars: the spirit of service

AUDIT



ACCOUNTING



TAX



LEGAL



ADVISORY SERVICES





A

BOUT US

Mazars is an international, integrated, and truly independent professional services firm specialising in audit, accounting, tax, legal and advisory services.

Our **integrated partnership** is a unique model able to deliver seamless services to our clients worldwide and allowing us to work together as one team, across borders and boundaries.

Mazars is one of the **world's largest** accounting firms often ranked in the top 5 to 10 largest national audit firms within our countries of operation. We still provide a personal attention to our clients and we spend time listening to them and **understanding** their perspectives, priorities and plans.

Mazars is striving for **excellence** in order to deliver the best possible service. Mazars' teams also are passionate about delivering value and technical expertise to clients, about developing our people and their talent and about shaping our profession.

Challenge is another key word for Mazars, from challenging accepted ideas to our clients' ways of thinking... This is for us the only way to develop creative solutions to help our clients thrive.



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UR CLIENTS

Our clients include large, public interest organisations, entrepreneurs and owner-managed businesses, as well as high net worth individuals.

We audit more than **400 listed companies** on 50 stock exchanges throughout the world.



OUR COMMITMENT

Our commitment to our clients is to deliver truly **tailored services and solutions** based on our extensive and global experience. Because of our unique integrated model, we can provide high quality services wherever our clients are located. Moreover, our transversal and diverse teams are able to understand cross cultural issues.



OUR OFFER

Mazars offers globally integrated services through a “one team” concept and strong coordination:

GOVERNANCE & RISK SERVICES

- ▶ Risk Management
- ▶ Corporate Governance advisory
- ▶ IT risks and security
- ▶ Internal control
- ▶ Internal audit

MANAGEMENT & IT CONSULTING

- ▶ Organisation and change management
- ▶ IT Strategy and optimisation
- ▶ IT projects
- ▶ Management Information Systems (MIS)
- ▶ Project Management Office (PMO)

OUTSOURCING & ACCOUNTING SERVICES

- ▶ Accounting and financial support
- ▶ Business Process Outsourcing (BPO) / Shared Service Centre (SSC)
- ▶ Increasing dynamism of accounting function
- ▶ Consolidation and reporting
- ▶ Credit and working capital management
- ▶ Payroll and administration

AUDIT & ASSURANCE

- ▶ Legal and contractual audit
- ▶ Conversion of financial statements to IFRS / US GAAP
- ▶ Accounting treatment of complex transactions
- ▶ Private Finance Initiative (PFI)

TRANSACTION SERVICES

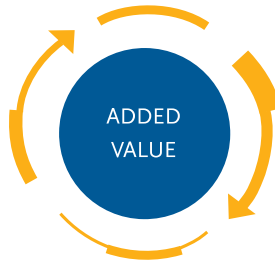
- ▶ Assistance with dispute resolution / Forensic
- ▶ Valuation-Modelling
- ▶ Assistance with underperforming businesses
- ▶ Acquisition or vendor due diligence
- ▶ Corporate Finance

CAPITAL MARKETS ACTIVITIES

- ▶ Financial services regulatory advice and valuation of financial instruments
- ▶ Compliance with transparency and market integrity rules
- ▶ Initial Public Offerings (IPOs)

ACTUARIAL SERVICES

- ▶ Financial quantitative services and valuation of financial instruments
- ▶ Risk assessment and management
- ▶ Insurance technical reserves valuation
- ▶ Implementation of Solvency II, QIS
- ▶ Embedded value
- ▶ Employee benefits
- ▶ Statistics and modelling



LAW

- ▶ Corporate law
 - ▶ M&A transactions
 - ▶ Real estate
 - ▶ Banking & finance
 - ▶ Capital market
 - ▶ Corporate restructuring
 - ▶ Private equity & venture capital
 - ▶ Labour law
 - ▶ Litigation & arbitration
 - ▶ Negotiation & mediation
- with Marcus Partners*

TAX

- ▶ Corporate tax
 - ▶ Tax advisory services
 - ▶ Business tax compliance
 - ▶ International tax
 - ▶ Employment tax
 - ▶ Corporate structures
 - ▶ Expatriate tax services
 - ▶ Transfer pricing services
 - ▶ VAT / indirect tax
 - ▶ High net worth individuals
- with Marcus Partners*



M AZARS FACTS AND FIGURES

We cover a full range of client sectors

- ▶ Banking
- ▶ Insurance
- ▶ Industry
- ▶ Public sector
- ▶ Services

In 50 main countries (and 12 additional countries where Mazars is present via joint ventures or correspondents).

FOCUS

- ▶ **767** million euros (proforma turnover as of February 2009)
- ▶ **10,500 employees**
- ▶ Often ranked in the top **5 to 10** largest national audit firms within our countries of operation
- ▶ **Audits** more than 400 listed companies



O UR VISION

Mazars' vision is to make a difference to our clients, our teams and our communities by providing high-calibre services in a personal, principled and professional way.

Although we are individuals with our own culture, we share the same **DNA** across the world and the same values of Integrity, Responsibility, Respect for individuals, Cultural diversity, Independence and Continuity. This is the **Mazars Way**.

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GLOBAL REACH

Mazars is continuously expanding its worldwide presence by entering new markets, including Eastern Europe, Asia Pacific, Middle East and Latin America.

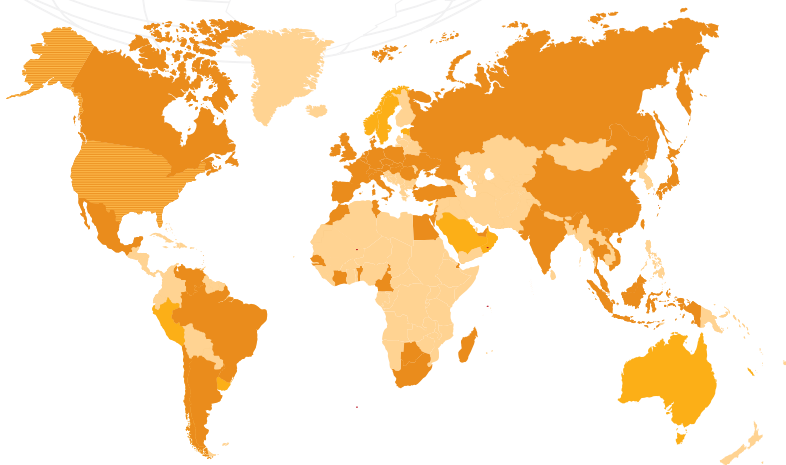
Mazars is a founding member of **Praxity**, an international alliance of independent accounting firms. We have access to the skills and expertise of a further 14,000 professionals in another 22 countries, all of whom are committed to the high ethical standards and technical skills expected from our clients.

Through our partners, we are involved in professional debates and participate in several working groups in international organisations:

IFAC (International Federation of Accountants), **IFRIC** (International Financial Reporting Interpretation Committee), **EFRAG** (European Financial Reporting Advisory Group) and **FEE** (Federation of European Accountants).

We are a full member of the Forum of Firms (FOF), which is a significant part of IFAC.

Mazars is operating in 50 countries



- Integrated countries
- Correspondent countries & Joint-Ventures (,)
- Mazars Team America partner firms



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